



Beyond Averages, Transforming Data Into Information

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*A Division of Hancock Timber Resource Group,  
A Manulife Asset Management Company*

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# Beyond Averages

## Transforming Data Into Information.

What do I mean by “Beyond Averages”?

**Manager:** How are our plantations doing?

**Forester:** *Great! We have the best plantations in the industry!*

*Here's some data...*

*Plantation 1 has 260 TPA and the 2 year survival is 72%*

*Plantation 2 has 225 TPA and the 2 year survival is 57%*

*...*

**Manager:** What about the whole program?

**Forester:** *Let me get back to you on that... (months go by...)*

*Ok, I walked some it and it all looks good!*

So how much information have we provided? Not much really

Certainly not enough to understand how to measure success, detect trends, or identify key indicators of success or failure.





# What are we going to talk about?

- Define the problem, what's a plantation?
- What have traditional survey programs looked like?
- What kinds of data do they normally provide?
- Where do current systems come up short?
- What could a better system look like?
- Feedback from REAL users
- How to make the change: The Roadblocks
- Potential Roles for Remote Sensing
- Conclusions: Developing actionable information



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# Starting point: Planted, Natural, Hybrid?

Does the starting point matter? I'd tell you "No"

Well designed systems should be able to describe these accurately

What are we trying to estimate? Counts...



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# Plantations: Monitor Development?



What's our goal:

- Evaluating change
- Certify compliance at a specific point in time
- Providing a reference for prescribing a value



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# Plantations: OR... Monitor Development?



## Face Reality:

- Not all regeneration events are successful, planted, natural, or a hybrid.
- If everyone says that they have the “best plantations” someone is lying.
- Even if you are the best, what’s your current trend?



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# Plantations: What's the goal?



**Maximizing productivity for your desired product**

- 1. Capture the site productivity**
- 2. Stock each productive spot at a product appropriate density**



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# Traditional Regeneration Surveys

## Types of Data Provided

### Collected and stored in Excel

PLOT	TREE COUNT	TYPE	SPECIES	HEIGHT	CON 1
1	1	0			
2	1	3 R	DF	25	
	2	1 R	GF	4	
3	1	5 P	DF	1	
	2	2 R	WL	20	
4	1	4 P	DF	1	
5	1	5 R	DF	4	
	2	2 N	WL	3	

### What information do we have?

- Total TPA
- Planted TPA
- Natural TPA
- Species Breakdown

### Typical Data Summary

REGENERATION CRUISE SUMMARY REPORT	
Unit Name	Bob
Cruise Date	10/20/2010
Cruiser	them
Acres	76
Seedlings Planted Per Acre	295
Total TPA	260
Planted TPA	168
Natural TPA	92
Percent Seedling Survival	57%
Plantable Acres	29.25
Percent Plantable	45%
Average Height	0
Stocking Percentage by Species	
DF	92%
WL	8%
PP	0%
RC	0%
GF	1%



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# Traditional Regeneration Surveys

How are they stored? Likely as individual workbooks

Here is an example of 3 years of data

Year 1- 53 Spreadsheets

Year 2- 77 Spreadsheets

Year 3- 74 Spreadsheets

- 49er.xlsx
- Addy Gifford.xlsx
- Animal Planet.xlsx
- Bad Adam.xlsx
- Bobcat.xlsx
- Boomerang.xlsx
- Bruce Creek.xlsx
- Caterpillar.xlsx
- Contorta Sorta.xlsx
- Cooney High.xlsx
- Cops Closure.xlsx
- Cornstalk Replant.xlsx
- Currant Divide.xlsx
- Dead Deer.xlsx
- East Harvey.xlsx
- Fry Pan.xlsx
- Gold Nugget.xlsx
- Ham Sandwich.xlsx
- ABE-new.xlsx
- Addy Cedonia-revised-new.xlsx
- Bigfoot-new.xlsx
- Biscuit Wheel-new.xlsx
- Black Crow-new.xlsx
- Boot Hill-new.xlsx
- Boyer Bugle-new.xlsx
- Buffalo Replant-new.xlsx
- Bull-new.xlsx
- Burnt Valley Revised-new.xlsx
- Burnt Valley-new.xlsx
- Camp Creek II-new.xlsx
- Camp Hafer-new.xlsx
- Copper Toe-new.xlsx
- Day Night-new.xlsx
- Dead End-new.xlsx
- Deer Martin-new.xlsx
- Early Riser-new.xlsx
- El Corazon-new.xlsx
- Famous Hunter-new.xlsx
- Fast Freddie-new.xlsx
- First-new.xlsx
- First Iron-new.xlsx
- Red Gate-new.xlsx
- Repeater Ridge-new.xlsx
- Republican Seed-new.xlsx
- Roscco Pico-new.xlsx
- Tea Cup-new.xlsx
- The Puzzle-new.xlsx
- The Thicket-new.xlsx
- Thinker Replant-new.xlsx
- ElevenMileUpdated.xlsx
- Empey Hollow.xlsx
- Falls Creek.xlsx
- Four Mile.xlsx
- Genesis Reworked.xlsx
- Gold Nugget.xlsx
- Gold Ridge Hollow.xlsx
- Grand Simpson.xlsx
- Hallam Creek.xlsx
- Harrier Lookout.xlsx
- Hawkeye.xlsx
- HemlockCreek.xlsx
- Hesseltine Flats.xlsx
- Honey hole.xlsx
- Huckleberry Falls.xlsx
- Huckleberry Hound.xlsx
- Hungry Hunter.xlsx
- Irregulotze.xlsx
- K Corner.xlsx
- Little Jim.xlsx
- Magic.xlsx
- Malloy.xlsx
- Middle colburn.xlsx
- Mr Yuck.xlsx
- No Comment.xlsx
- No Name.xlsx
- North Colburn.xlsx
- Northie.xlsx
- PawPrintUpdated.xlsx
- Rally Cap.xlsx
- Red Quarry Reworked.xlsx
- Rina Flats.xlsx
- Roaring Lion.xlsx
- Rogers Saddle.xlsx
- RoundTheBendCorrected.xlsx
- Royalty.xlsx
- Silver Meteor.xlsx
- Simpson Lakes.xlsx
- Single Fin.xlsx
- Sleepy Head.xlsx
- SlimPickens.xlsx
- Small Smack.xlsx
- SmokeyBandit.xlsx
- Southie.xlsx
- SouthMain.xlsx
- Spear tip.xlsx
- Sunset Reworked.xlsx
- Tomsha.xlsx
- Tree Fort.xlsx
- Turn Lane Reworked.xlsx
- Upper Harvey.xlsx
- Vertigo.xlsx
- War Club.xlsx



# Traditional Regeneration Surveys

Where do current systems come up short?

- L-o-n-g on opinion / Short on information
- Information is hidden, no flexibility to easily interrogate the data
- QA/QC is inefficient, data errors are buried in each sheet
- No single authoritative source of the “truth”
- Very limited reporting, especially in terms of spatial reporting
- It can be months before all data is fully available
- The only real solution to address most of these issues is brute force, which is very common and very inefficient.

# What a Better System Might Look Like

## Characteristics of a better system

- Sample design would be simple
- Plots would be revisited at least once for actual survival
- Users would not have to compile data
- Analytical data is easily available
- Data would keep spatial awareness

### Data Collection

- ✓ Simple field design
- ✓ Electronic collection
- ✓ Data validation
- ✓ Focus on measured data not subjective

### Data Compilation

- ✓ Data sync would be simple
- ✓ Automated compilation
- ✓ Automate QC when possible

### Data Analysis

- ✓ More than TPA
- ✓ Multi-level analyses using same metrics
- ✓ Maintain spatial integrity



# A Better System: Multiple Summary Levels

The same tool can summarize at multiple levels

User learns how to use one tool

All levels of detail are available for the whole program

Region	Status	Cycle	pSpp	SampleName	Acres	Plots	TPA	pTPA	pSurv	Below	Target	Above	LCL	UCL
Lochsa					5,108	5,114	334	176	68%	18%	40%	42%	241	395
Salmon					5,747	5,181	377	188	69%	15%	39%	46%	267	439
Selway					5,631	5,434	340	171	68%	18%	40%	42%	230	381

Region	pSpp	Status	Cycle	SampleName	Acres	Plots	TPA	pTPA	pSurv	Below	Target	Above	LCL	UCL
Lochsa	WL				1,209	1,400	338	185	70%	15%	41%	44%	245	387
	PP				977	1,350	315	169	65%	21%	40%	39%	230	381
	DF				1,580	1,239	342	176	70%	19%	38%	44%	243	399
	RC				1,342	1,125	342	173	67%	17%	41%	42%	246	416
Salmon					5,747	5,181	377	188	69%	15%	39%	46%	267	439
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	PP				977	1,350	315	169	65%	21%	40%	39%	230	381	
	DF		0			1,580	417	367	211		11%	40%	49%	268	412
			1				405	335	196	85%	12%	43%	46%	261	409
			2				417	322	120	57%	33%	31%	36%	201	375
RC				1,342	1,125	342	173	67%	17%	41%	42%	246	416		
Salmon					5,747	5,181	377	188	69%	15%	39%	46%	267	439	
Selway					5,631	5,434	340	171	68%	18%	40%	42%	230	381	



# A Better System: Basic Statistics

Provide some simple statistics to help understand sample variance

Project Statistics For: Multiple Treefarms														
Project Alpha		Max Degrees Freedom								Base Allowable Error	More Allowable Error	Less Allowable Error		
0.20		20								Confidence @20%	Confidence @30%	Confidence @10%		
Region	Species Count	Count	Plots	AvgTPA	cvTPA	sdTPA	ciTPA	Error (Base)	Sample	Error (+)	Sample (+)	Error (-)	Sample (-)	
3	12		15,729	352	59%	225	80	70	21	105	6	35	144	
Division (All)		Status (All)												
Values														
Region	Species	SampleID	Plots	AvgTPA	cvTPA	sdTPA	ciTPA	Error (Base)	Sample	Error (+)	Sample (+)	Error (-)	Sample (-)	
Lochsa	WL		1400	338	58%	213	71	68	18	101	5	34	123	
	PP		1350	315	66%	220	75	63	31	94	9	31	208	
	DF		1239	342	59%	200	78	68	19	103	5	34	128	
	RC		1125	342	56%	207	85	68	18	103	5	34	119	
Salmon	DF		1408	375	55%	215	80	75	16	113	5	38	108	
	PP		1399	393	61%	224	79	79	24	118	7	39	162	
	RC		1248	402	54%	244	87	80	16	121	5	40	112	
	WL		1126	334	62%	274	99	67	31	100	9	33	210	
Selway	RC		1512	326	63%	230	73	65	22	98	6	33	150	
	WL		1386	301	54%	177	62	60	16	90	5	30	108	
	PP		1318	335	65%	243	79	67	25	100	7	33	173	
	DF		1218	415	58%	258	89	83	20	125	6	42	133	



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# A Better System: Sample Distribution

Provide tools to help users interrogate the detailed information

		Sample Distribution For: Multiple Treefarms											
		P				N				Total Ht			
		WL		DF		PP		WP					
Regions	SampleIDs	Ht	%	Ht	%	Ht	%	Ht	%	Ht	%		
4	1	2	39%	3	16%	1	17%	1	2%	5	27%	3	100%

Division (All)

		Sample Distribution For: Multiple Treefarms													
		P				N				Total Ht		Total %			
		WL		DF		PP		WP							
Region	SampleID	Plot	Cycle	Ht	%	Ht	%	Ht	%	Ht	%	Ht	%		
Lochsa				2.8	34%	2.9	18%	1.7	19%	1.0	4%	7.9	26%	3.3	100%
Salmon				2.5	34%	3.0	18%	1.6	19%	1.1	3%	5.4	25%	2.8	100%
Selway				2.7	42%	3.1	16%	1.5	11%	1.0	2%	5.7	30%	3.1	100%

		Sample Distribution For: Multiple Treefarms											
		P				N				Total Ht			
		WL		DF		PP		WP					
Regions	SampleIDs	Ht	%	Ht	%	Ht	%	Ht	%	Ht	%		
4	355	3	39%	3	17%	1	18%	1	3%	6	23%	3	100%

Division (All)

		Sample Distribution For: Multiple Treefarms													
		P				N				Total Ht		Total %			
		WL		DF		PP		WP							
Region	SampleID	Plot	Cycle	Ht	%	Ht	%	Ht	%	Ht	%	Ht	%		
Lochsa	Abigail			-	-	4.0	83%	-	-	-	-	9.4	17%	4.2	100%
	Thomas			2.4	87%	-	-	-	-	-	-	1.3	13%	2.3	100%
	August			-	-	4.0	65%	-	-	-	-	7.4	35%	4.8	100%
	Adeline			-	-	-	-	4.0	84%	-	-	16.4	16%	5.7	100%
	Samuel			1.0	14%	1.0	72%	-	-	-	-	19.0	14%	5.5	100%
	Damian			1.9	100%	-	-	-	-	-	-	-	-	1.9	100%
	Ryker			4.0	67%	-	-	-	-	-	-	20.1	33%	7.3	100%
	Easton			4.0	1%	4.0	93%	-	-	-	-	4.0	6%	4.0	100%
	Micah			4.0	78%	-	-	-	-	-	-	21.1	22%	6.2	100%



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# A Better System: Survival Information

## Survival by many different factors

Cycle	Stocktype	PlantQualityGroup	Species Values								Total %	Total Acres	
			DF		WL		PP		RC				
			%	Acres %	%	Acres %	%	Acres %	%	Acres			
2	2+1		74%	61	-	0	-	0	-	0	74%	61	
	412A		61%	181	73%	149	52%	118	54%	91	58%	539	
	415C		-	0	42%	93	-	0	-	0	42%	93	
	415D		50%	803	66%	463	59%	375	66%	358	60%	1,999	
	515A		70%	-	0	30%	12	72%	22	-	0	51%	34
			75%	-	0	33%	42	-	0	-	0	33%	42
		80%	85%	5	90%	53	61%	112	37%	70	67%	241	
		85%	-	0	-	59	40%	67	74%	114	57%	240	
		90%	68%	112	8%	20	-	0	65%	48	47%	181	
		95%	51%	4	-	15	50%	112	-	0	50%	132	
		100%	60%	4	-	7	-	0	-	0	30%	11	
		P+1		90%	71	79%	152	-	0	69%	20	79%	243
		S4		-	0	77%	89	-	0	72%	476	75%	565
<b>Grand Total</b>			<b>59%</b>	<b>1,241</b>	<b>60%</b>	<b>1,155</b>	<b>55%</b>	<b>806</b>	<b>62%</b>	<b>1,178</b>	<b>59%</b>	<b>4,380</b>	

# Feedback From Real Users

- **What is the number 1 result from implementing a new program?**
  - ✓ Spatially explicit, statistically backed data
  - ✓ Amazing analytical tool for comparing stock sizes, species, nursery...
  - ✓ Better data summaries, and data is more quantitative
- **One thing you've learned that you didn't know?**
  - ✓ I have a better handle on actual survival and not just stocking
  - ✓ Planted tree survival is more variable than I expected
- **One thing you've changed to improve your program?**
  - ✓ Not one thing but the reporting stability is allowing for continuous improvement.
  - ✓ I improved stock type selection. I replaced a specific poorly performing stock type and replaced it with stock types that have consistently had better performance.
  - ✓ My knowledge about specific stock types and nursery's has improved







## How to make the change: The Basics

1. Decide what is important
2. Carefully decide what attributes to collect
3. Avoid collecting attributes because they might be interesting
4. Keep your sample as simple as possible, use one design
5. Smaller plots are ok... your stats will tell you how you are doing

### Current Assumption

Your survival is very good

Not many trees die year 2

Naturals will bail me out

Survival isn't affected by stock type

Survival isn't affected by nursery

### Reality

It's not...

They do...

They might, but probably wont

Naturals are poorly distributed

It probably is...

It probably is...



# How to make the change: The Roadblocks

1. Culture
2. You already know the answers, sometimes before planting...
3. Culture
4. “My” region is completely different, that won’t work here
5. That might work for DF but it can’t work for “my” species
6. *We don’t have a fancy database system like you*
7. *We don’t know how to program*
8. *We don’t have the experience to build a system*
9. *<Fill in your own rationalization here>*



## Potential Roles for Remote Sensing

- **Could we use the remote sensed data with this design? Yes**
- **Can the current technology provide enough accurate data? No**
- **There are limits to current remote sensing technology**
  - What about drones? Drones are just a platform
  - What about LiDAR? Not Yet
  - What about 6" imagery? Not Yet
  - What about 1" imagery? Not Yet
- **Could all of these technologies be used with trees that were just a bit bigger? Yes**
- **How big? That depends...**

# Conclusions: Developing Actionable Data

- **Simple data will tell you a bit about what you have now but it does not provide much depth.**
- **Developing a system that provide actionable information does not need to complicated.**
- **Actionable information should help you:**
  - ✓ Avoid the trap of trying to understand complex problems by only looking at high level summary data.
  - ✓ Understand your problem from the highest summary levels down to the lowest level of detail
  - ✓ Help you identify the most important factors leading to success or failure
  - ✓ Allow you to make decisions based on data rather than opinion