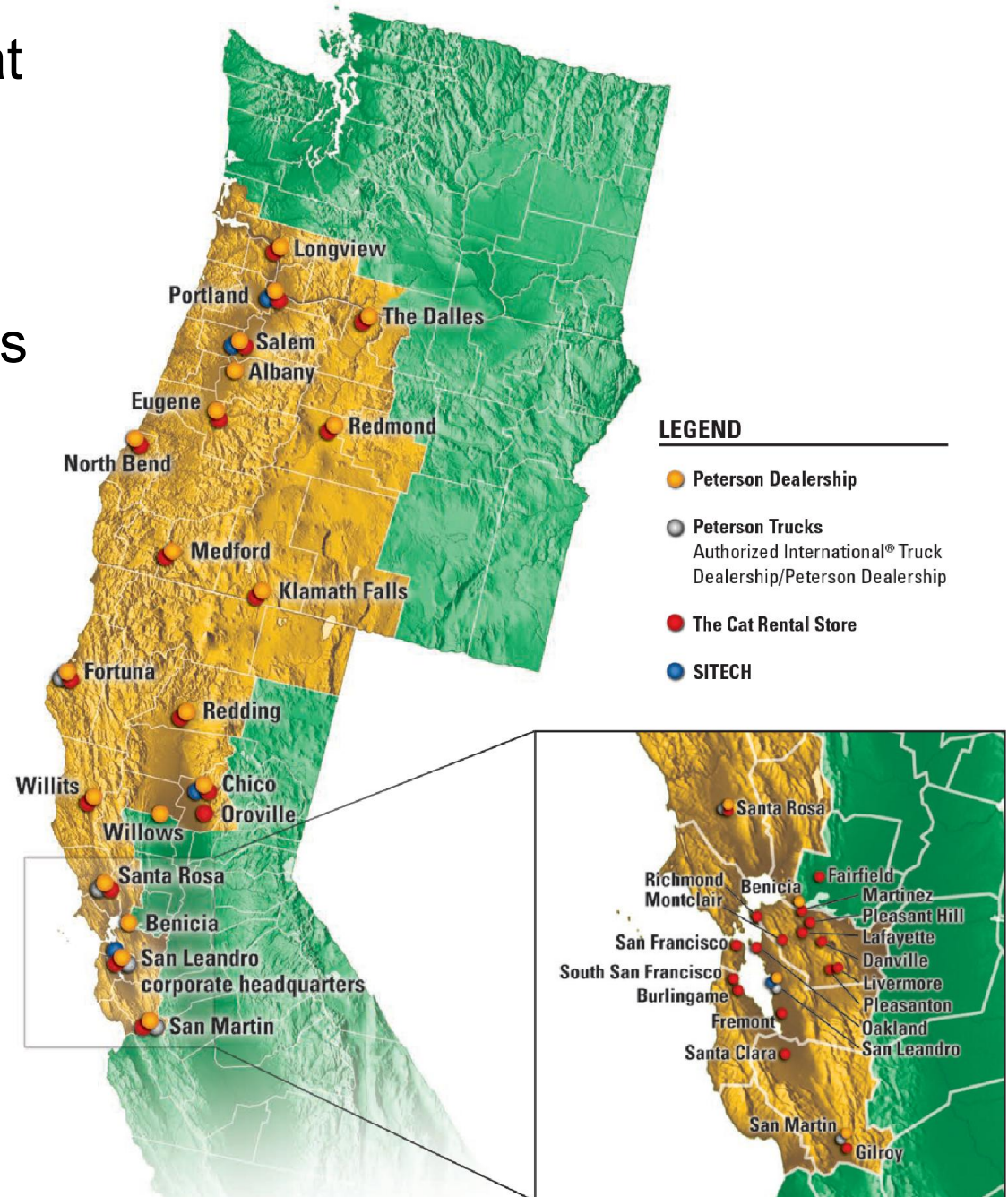


**PETERSON**

# Introducing Peterson Cat Our Territory

- **3** states
- **18** full-service locations
- **28** rental stores
- **100K+** square miles
- **12M+** people
- **1,350+** employees



# Introducing Peterson Cat

## Why Forestry is Important to Us

- NW: One of the world's largest forestry markets
- It's good business for us
- It's our mining
- The NW is where we grow the trees
- Our species of timber, Douglas Fir, is the most sought-after
- We grow trees faster here compared to many other environments
- Custom-built forest machines—innovations for forestry not present in earthmoving swing machines





## Introducing Peterson Cat **Finish-to-Order (Portland)**

- Recognized by Caterpillar as a factory-equivalent assembly facility
- We assemble what they don't assemble back at the plant— basically the front of the machine
- We typically exceed the number of machines that transport historically that Cat can get out here
- Collaboration between Peterson and Cat Forest Products based on the volume of machines we need for this market to meet customer expectations
- Faster lead times
- For us and for Finning



## Introducing Peterson Cat **Land Management Segment**

- What is land management?
- Mowers, grinders, swing machines (mini and full-size)
- Any large landowner, Forest Service, etc.
- Developed for pre-commercial thinning, eradicate undesirables (roadside and in the woods), rehab, fire risk reduction

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## Introducing Peterson Cat **Cat Forest Products + Cat Construction**

- Custom-built forestry: FB, LL, SKID, processors + SATCO
- Core: Dozers, CTL, WL (millyard), MG

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# Introducing Peterson Cat

## **There is a Cat Machine for Every Step of the Process**

- Felling
- Skidding
- Loading the truck
- Unloading to the yard
- Feeding the mill

**PETERSON**

**CAT**

**PETERSON**

**Questions / Comments?**