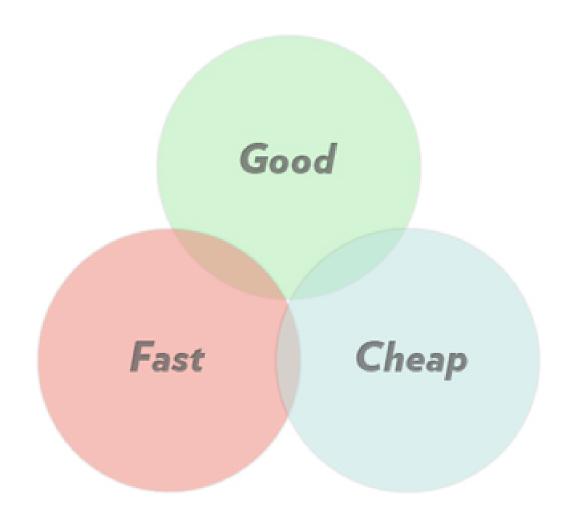
Good, Fast or Cheap: Pick 2

Commercial Fisheries
Information Network (CFIN)
Electronic Reporting Programs
Pacific States Marine Fisheries Commission

Emerging Technology Workshop

November 18, 2015

Dave Colpo



Corollary – Sometimes you only get 1

Lessons learned

- Electronic Logbooks
 Zombie project
- Electronic Monitoring
 Borrowed system
- Electronic Fish tickets
 Home grown & Mature





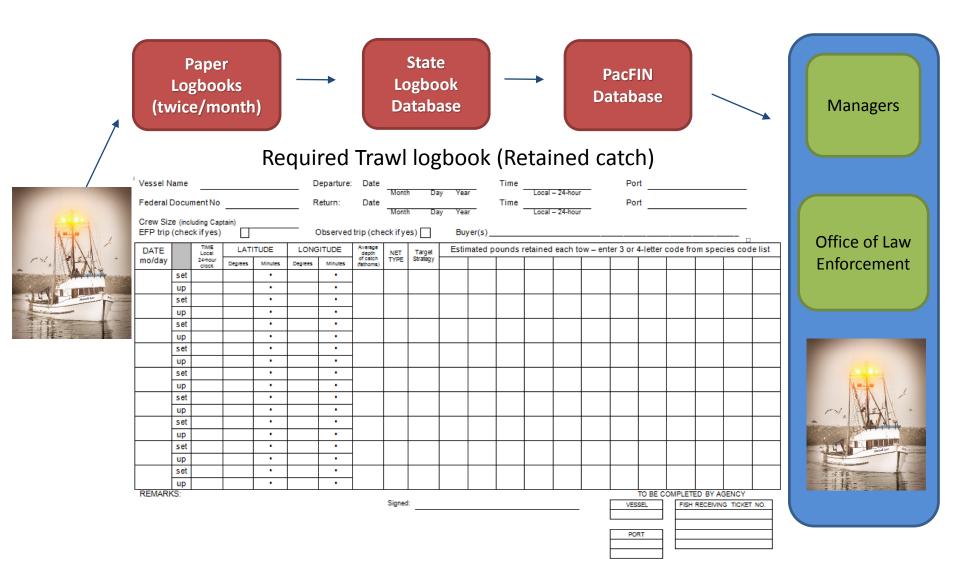








E-logbooks – Do we really want them?



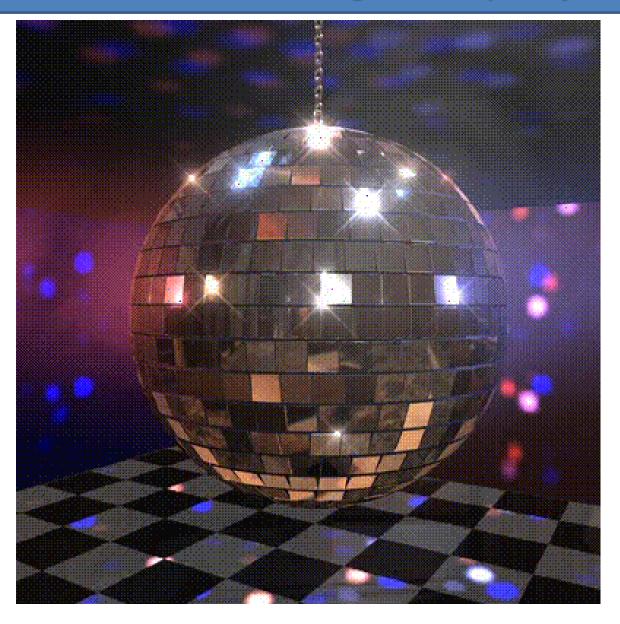
Problems with current paper logs

- Paper logs take 1 -16 months to get entered
 - In EM we get logs into a database in 2 biz days
 - Can be done quicker but low priority for States
- Paper logs have problems w/location data
- 2 kinds of people in the world:
 - Those that have to use them
 - Those that like them
 - E-logs are seen as a panacea
 - 'But is it electronic?'

Lessons E-logs

- Make sure you know the problem, not the solution.
- Make sure you don't build a solution that's looking for a problem.
 - –Just because it can be done doesn't mean it should be done.
- Data entry costs a lot less than IT staff

Electronic Monitoring – Shiny Object

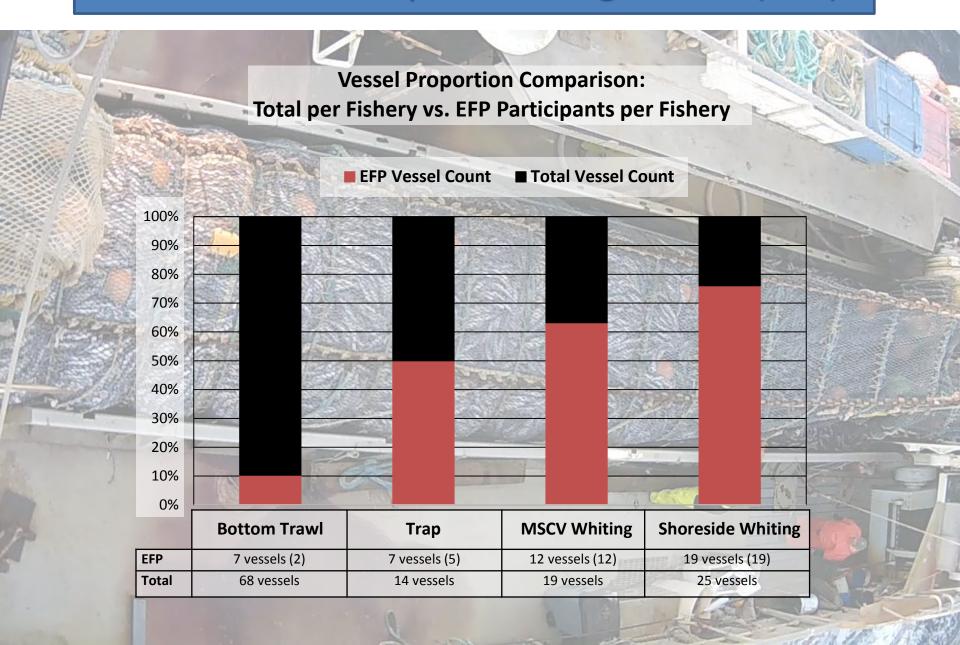


Pre-Electronic Monitoring Background

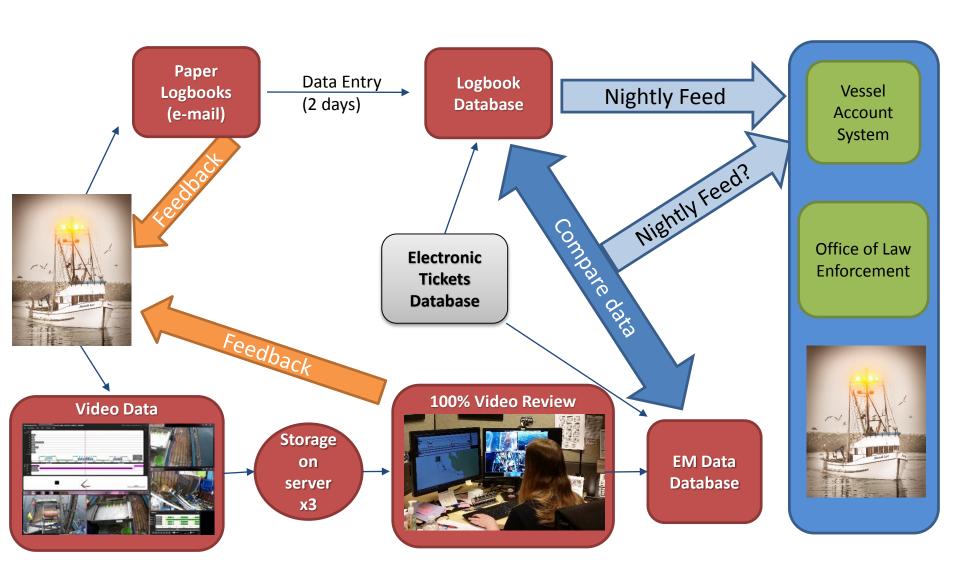
- Individual Fishing Quotas in 2011
- 100% monitoring at-sea
- Exempted Fishing Permits in 2015
 & 2016
- Existing technology

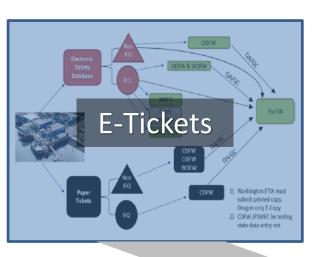


West Coast Exempted Fishing Permit (EFP)



Electronic Monitoring Data flow

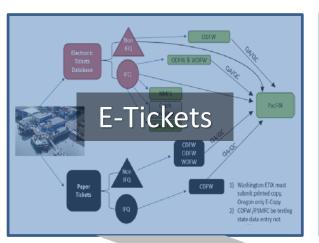


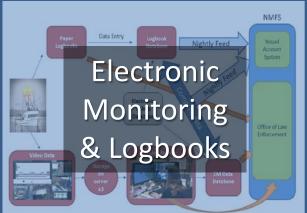




Vightly Feed



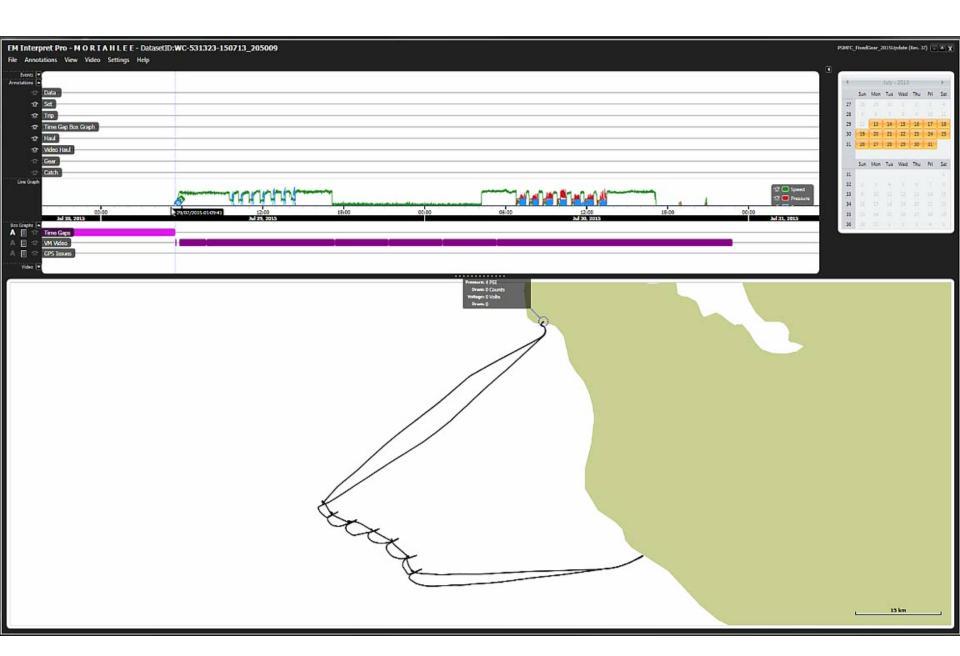




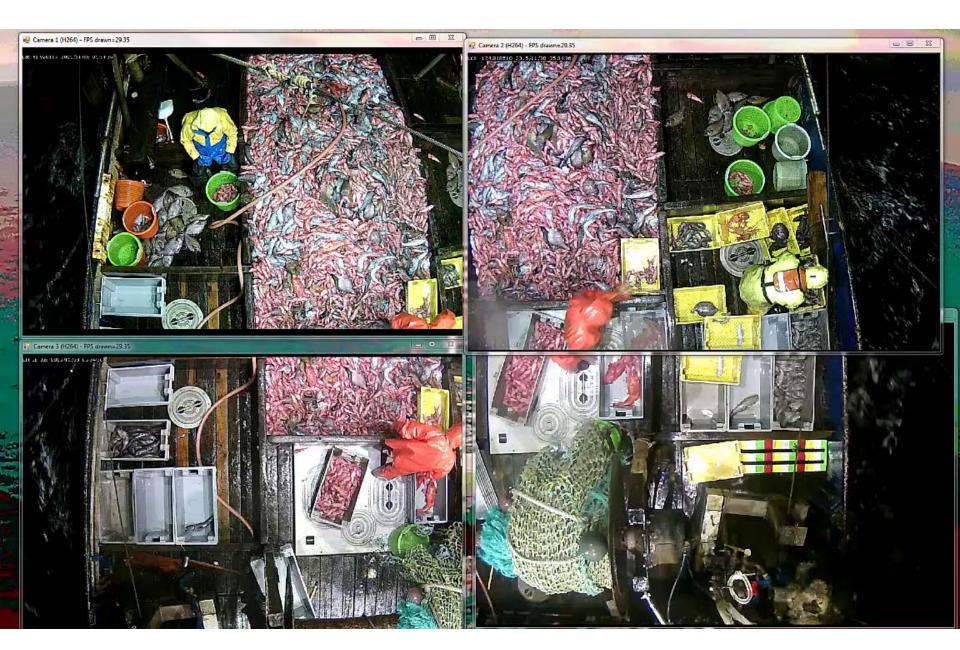


Vightly Feed













Humans vs. EM – Follow the money

Humans

- Costs ~\$8k to equip
- Training time
- Debrief time

Pros

- Can be used for science
- Sampling discards

Cons

- Cost \$500/day paid by vessels
- Travel time
- CMs sleep, eat, paperwork

EM

- Systems cost \$10-12K
- Install/skipper training
- Video review time

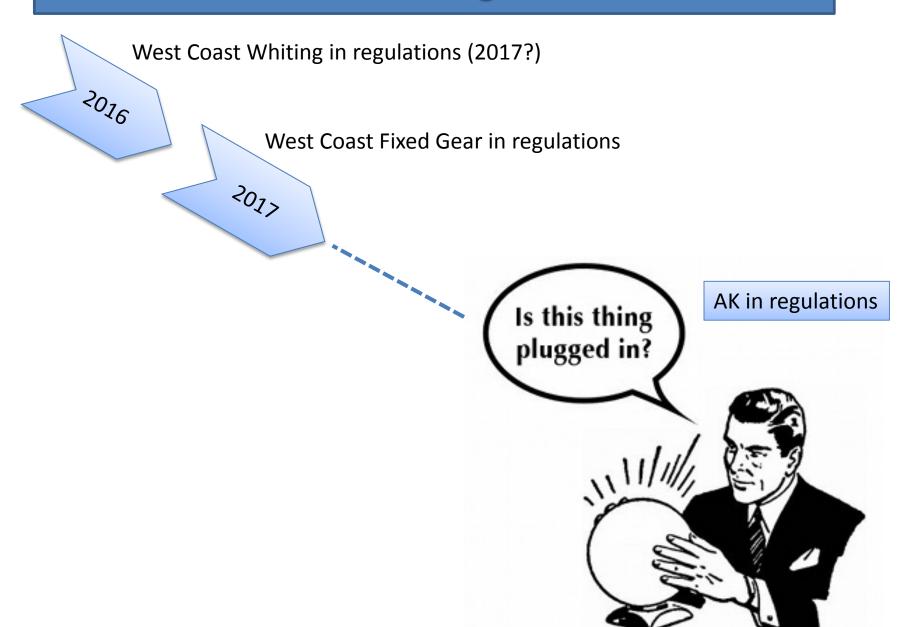
Cons

- Currently compliance
- More restrictive discards
- Shoreside monitoring issues

Pros

- Cost \$50-300/day
- Cameras always onboard
- Quicker data

Electronic Monitoring: What's Next?



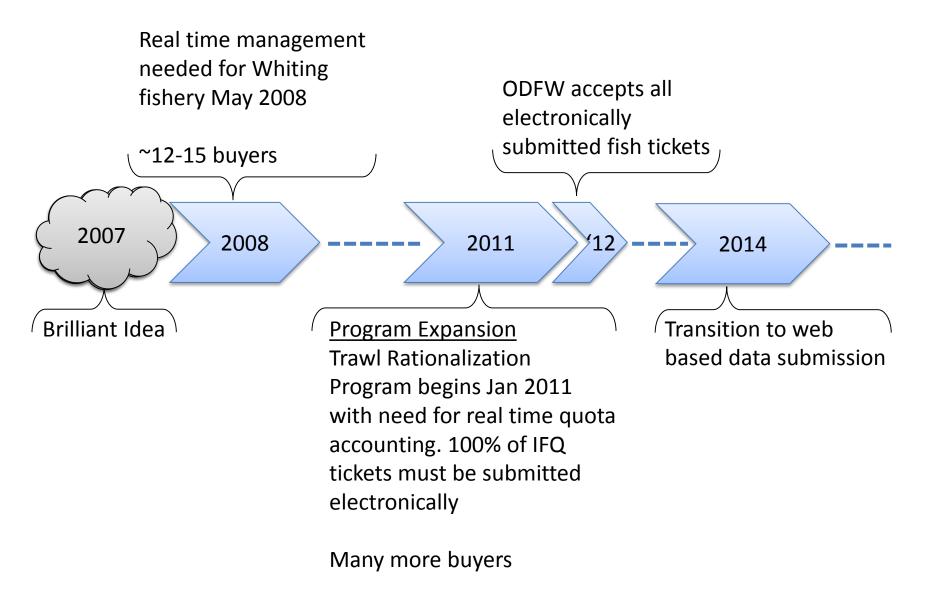
Electronic Monitoring – What does the fleet think?



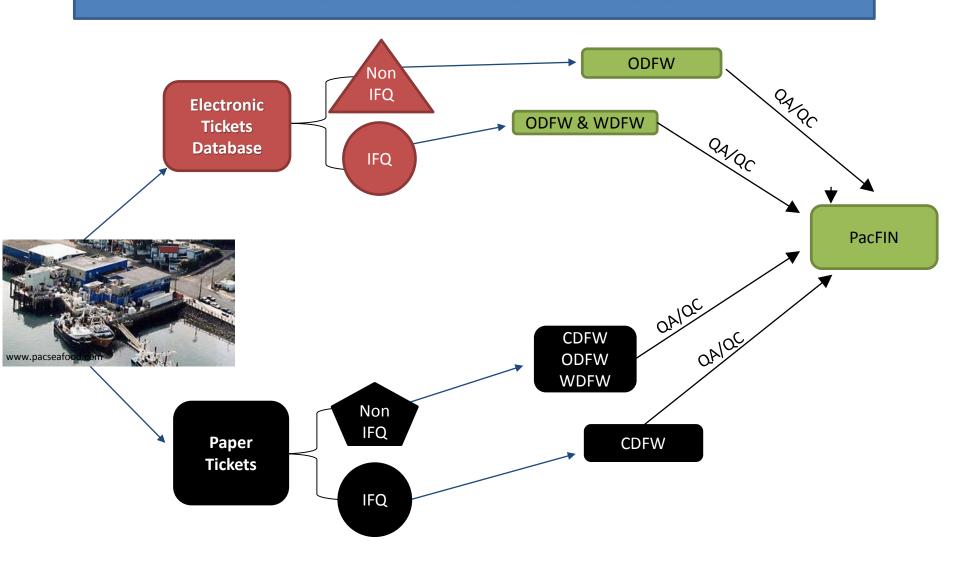
Lessons EM

- Make sure you know what you want before you ask for it.
- Monopolies aren't always bad
- Don't drag people along
 - Run them over with the steamroller of success.
- Sometimes you need to be an elephant
- Just because it works elsewhere doesn't mean it works here

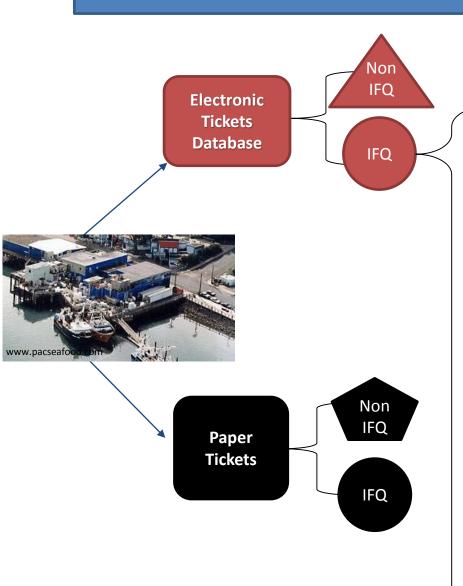
West Coast E-Tix Timeline



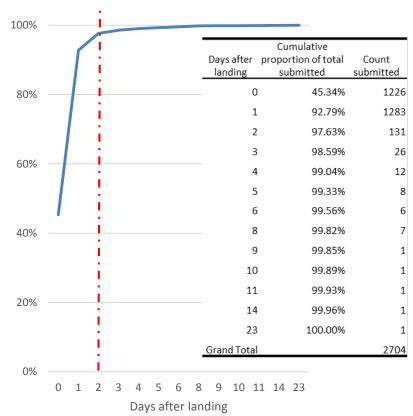
West Coast Fish Tickets



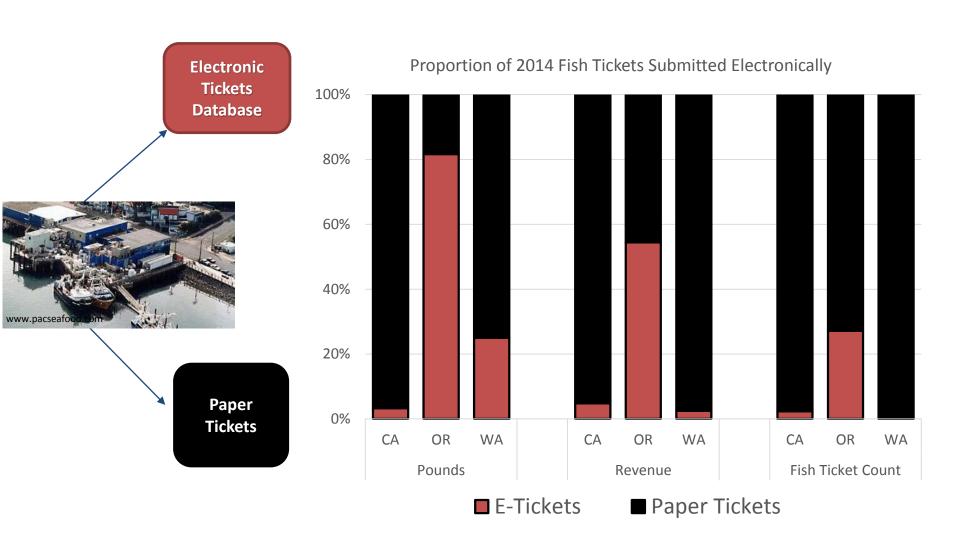
West Coast Fish Tickets



97% of regulated E-Tickets are submitted within 2 days of the delivery (2014 data)



West Coast Fish Tickets





Pacific States Marine Fisheries Commission

E-Tix Portal - Home

Home

Fish Tickets

Print Ticket

Query Tickets

Enter Tickets

Reports

Tax & Assessment

Code Lists

Manage Lists

Licenses

Vessels

Operators

Buyers

Cost Types

Unloading Stations

Help

Washington

Oregon

California

Welcome to the PSMFC Electronic Fish Ticket Management Portal



Fish Tickets

Query the Electronic Fish Ticket database and print or export Fish Ticket data.

Print Fish Ticket | Query Tickets | Enter Tickets



Reports

Print summary reports of Fish Ticket data and lists of codes used on Fish Tickets by Agency. Tax and Assessment | Code Lists



Manage Lists

Create and manage Organization lists.

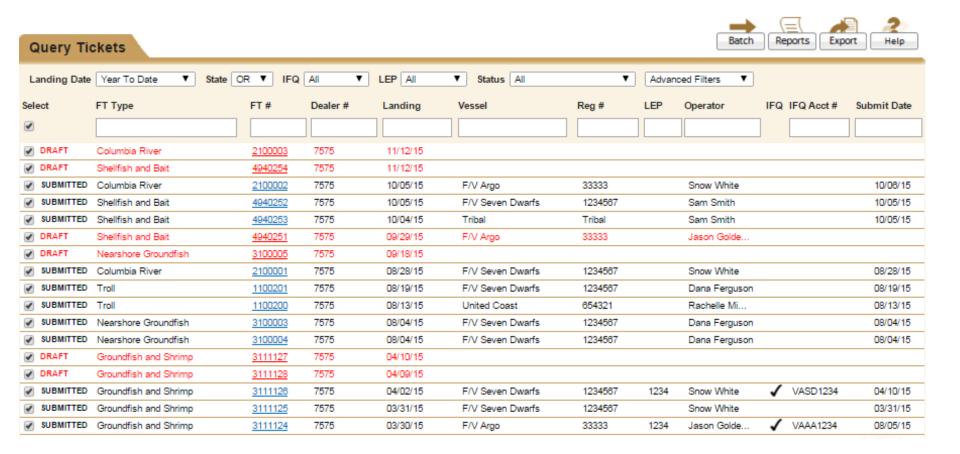
Licenses | Vessels | Operators | Buyers | Cost Types | Unloading Stations



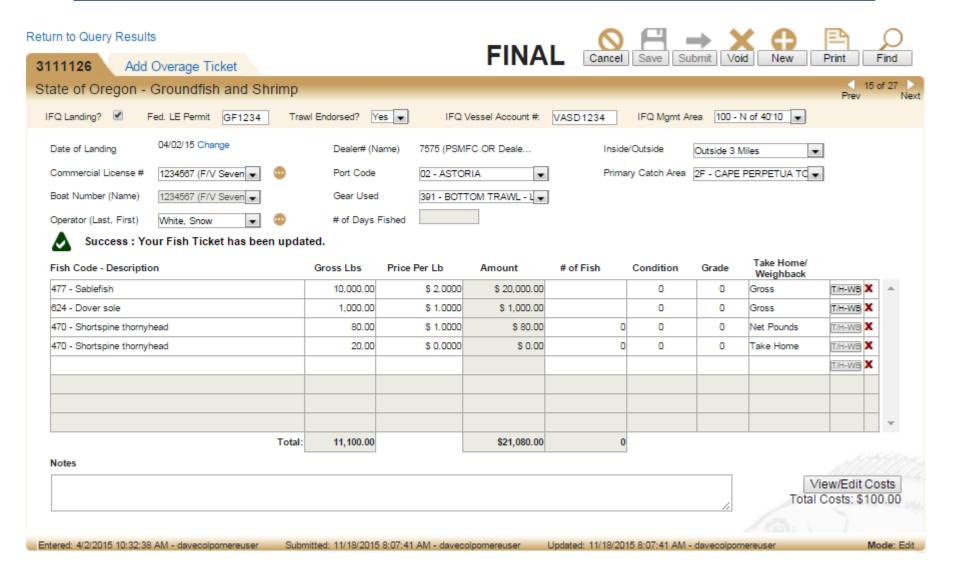
Help

Washington | Oregon | California

E-tix query



E-tix entry screen



E-tix reports

Please contact E-Tix Support with feedback at Etix@psmfc.org.

Federal Buyback Report

Pacific coast groundfish buyback loan fee collection report

IFQ Cost Recovery Report

Pacific coast groundfish IFQ Cost Recovery fee collection report

Washington

Statewide Quick Reporting Summary Sheet

Statewide quick reporting summary sheet.

Commercial Dungeness Crab Quick Reporting Form

Washington Department of Fish and Wildlife commercial Dungeness crab quick reporting form.

Enhanced Food Fish Excise Tax Addendum

Washington Department of Revenue enhanced food fish excise tax addendum.

Oregon

Albacore and Ocean Troll Caught Salmon Assessment

Albacore and Ocean Troll Caught Salmon Assessment

Dungeness Crab Assessment

Oregon Dungeness Crab Commission monthly report of all purchases of Dungeness Crab landed in Oregon during the previous 30 day period.

Fish Dealer Monthly

Fish dealer monthly report for wholesale fish and bait dealers and limited fish sellers.

Ocean Trawl Fishery Products Assessment

Oregon Trawl Commission first purchaser's report of assessment due on ocean trawl fishery products.

California

Quarterly Fish Landing Tax

This quarterly report is rendered in accordance with codes showing the total number of pounds of taxable fish purchased, received or taken.

E-tix admin screen



Pacific States Marine Fisheries Commission

E-Tix Portal - Home

Home

Fish Tickets

Print Ticket

Query Tickets

Reports

Code Lists

Administration

Manage Users

Manage Orgs

Broadcast Message

Advanced

Help

Washington

Oregon

California

Welcome to the PSMFC Electronic Fish Ticket Management Portal



Fish Tickets

Query the Electronic Fish Ticket database and print or export Fish Ticket data.

Print Fish Ticket | Query Tickets



Reports

Print summary reports of Fish Ticket data and lists of codes used on Fish Tickets by Agency.

Code Lists



Administration

Create and manage Organization information and system Users.

Manage Users | Manage Organizations | Broadcast Message | Advanced



Help

Washington | Oregon | California

E-tix quips

California: "We like paper."

"We would rather you not develop e-tickets in CA. The State plans to <u>start</u> thinking about developing e-tix in 5 years."

Oregon: "If you use e-tickets, you'll run out of numbers."

Washington:

"It is impossible to electronically collect fish tickets ... except in Alaska."

Lessons E-tix

- It's not technology, it's people
 - Don't underestimate the speed of trust
 - Don't underestimate turf issues
 - IT folks can be the biggest Luddites
- Electronic isn't less expensive
- Being right doesn't mean it gets adopted
 - You can lead a horse to water
- Leave your ego at the door
- When you know you're right, be an elephant
- It's hard to argue with success
- Good, fast, cheap sometimes you only get 1

Lessons Final

- Know the problem
- It's usually people
 - Identify decision-makers and work for them
 - Watch out for turf
- Is better data worth the cost?
- Being right doesn't always count ... unless you're patient
- If you have an ego you're may be in the wrong biz
- Be an elephant
- Build successes and build on them
- Sometimes you only get 1



Questions?